

RICHARD KLIGMAN

Superb Custom Homes



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A third generation builder, Richard Kligman states that "building is in my blood." Richard's Russian-born grandfather, a skilled finish carpenter, transitioned to commercial remodeling and residential building after settling in Detroit in the early 1920s. Upon finishing his schooling, Richard's father, Al Kligman (2003 Builder of the Year), followed the path of his father, became a licensed builder in 1956, and founded Superb Custom Homes, Incorporated, in 1962.

With a tradition of excellence behind him, Richard proudly carries the torch forward. While in high school, Richard spent his summer vacations cleaning job sites. After graduating from Michigan State's Building Construction Management program in 1992, he began his full time career in the building industry and has never looked back.

Richard is President of Superb Custom Homes, which is currently building custom homes ranging from \$600 thousand to over \$2 million in award-winning Stonewater subdivision in Northville. In addition, Richard founded Superb Custom Homes of Asbury Park, LLC, for Novi's exclusive Asbury Park Development and Superb Custom Homes, LLC, to manage custom building on a client's property.

Richard credits his parents for his strong work ethic and integrity. The Superb Custom Homes team of employees (Kurt Morris, Darryl Tharp, Robert Loverich, Dereck Tharp, Derek Abramski, Tony Fayne and Susan Hohenshil), suppliers and subcontractors share these values as

well. "We are all working together to provide the highest level of service and the best possible value for our clients." Richard, his wife, Anna, and daughter, Samantha, live in a community where clients are neighbors, demonstrating an unwavering commitment to client satisfaction.

Richard feels an obligation to "give back" to the industry and the community, he states, because both have given so much to him. He and his father co-chaired a BIA committee organized to find ways to address the shortage of skilled trades. He has worked with the Oak Park School District to bring middle school students to building sites for tours in an effort to share the opportunities available within the industry. In addition to serving on the BIA Board of Directors, Richard is a trustee for NAHB's "Builders 20" club, which assembles a group of up to 20 builders from around the nation to share ideas and experiences in all aspects of homebuilding. He has also sponsored various charity events at his model homes. Richard regularly attends the International Builders Show and Custom Builders' Symposium with the goal of bringing his clients the latest design, product and technological advances.

While work occupies much of his time, his greatest source of pleasure is spending time with Anna and Samantha. Now, notes Richard, he has a nominee for "Young, Young Builder of the Year"—his three-year-old daughter, Samantha, who shows great promise with her building blocks. ■